



EBAN CONGRESS 2008

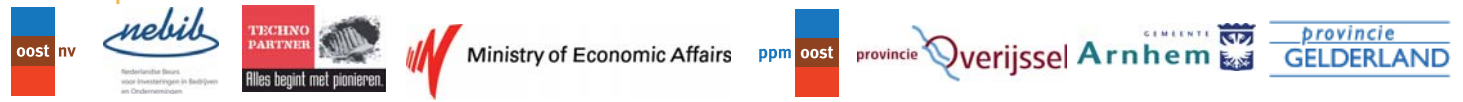
The European Association of Business Angel Networks presents
8th Annual Congress and 3rd Annual European Award Ceremony

Arnhem 14/15 April 2008

“Business angel investing : Entrepreneurial Capital for the 21st century”

Business angel investing

Event sponsors



EBAN sponsors



Draft Programme

INVITATIONAL PROGRAMME | Sunday 13th April 2008

- 13.30 Departure with touring bus from the hotels (lunch not included)
- 14.00 Visit of Kröller Müller Museum/ Otterloo
- 16.00 Visit of Palace Het Loo/ Apeldoorn
- 18.30 Return to City Center of Arnhem

PROGRAMME DAY 1 | Monday April 14th 2008

Chairman : Han Klinkspoor, Business Angel (NL)

- 08.15 Transport from hotels to venue
- 08.30 Registration & coffee
- 09.15 **Welcome & opening**
Voice-over and introduction Movie, creative & knowledge economy in East Netherlands
Mayor Mrs. P.Krikke
- 09.30 Anthony Clarke, President of EBAN
- 09.40 **Facilitation of Entrepreneurs & Investors in East Netherlands**
Toon van Asseldonk, President Oost NV
- 10.00 **Key Note speech «Business angel investing: a formula for entrepreneurial success»**
Mrs. M. van der Hoeven, Dutch Minister for Economic Affairs
- 10.15 **Sharing experiences on the investment process: Business angel/entrepreneur couple testimonies**
Hans Bertram and Igor Kluin (NL)
Dušan Stojanović, Full-time BA in France, Sweden and Croatia and Patrice Thiry, Prowebce (FR)
- 11.15 Coffee break *Ravelijnzaal*
- 11.45 **Research on the European Angel Market**
Philippe Grand, Ernst & Young France
Stefano Caselli, Bocconi University (IT)
Hans Landström, Lund University (SE)
Feedback from Marianne Hudson, Angel Capital Association (US)
Moderated by Erik Kuipers, Europe Enterprise Network Netherlands
- 13.00 Buffet lunch *Ravelijnzaal/ Spiegel- en Dirigenten Foyer*
- 14.30 **Break-out sessions**

Parallel session 1 *Parkzaal room*

Theme: Innovative ways to stimulate the angel market

- Geoffrey Thomson, Braveheart Investment Group plc (Scotland-UK)
- Anna-Carin Mansson, Women Angels Fund - Theia (SE)
- Jürgen Habichler, Managing Partner Mountain Cleantech AG (D)
- Moderator: Martin Large, GLE (UK)

Parallel session 2 *Balkonzaal Room*

Theme: How much public intervention is justified?

- Jochebed Heiland, Ministry of Economic Affairs (NL)*
- Rudy Aernoudt, The Belgian experience in supporting the business angel market (BE)
- Marnix Amand, Centre d'Analyse Stratégique, Conseil National de L'information Statistique (FR)
- Moderator: Jim Penberthy, Pera (UK)

Parallel session 3 Jubileumzaal room**Theme: Improving success factors for angels**

Carl Johan Högbom, Chairman, Alternativa

David S. Rose, Angelsoft /New York Angels (US)

Jean-Pierre Tirouflet, Fa Dièse (FR)

Moderator: Yoav Andrew Leitersdorf, Managing Partner, YL Ventures (IL)

15.45 Coffee break Ravelijnzaal

Afternoon chairman: Keith Wallace, Business Angel/Nebib

16.15 **Feedback from the break-out sessions**16:35 **Evolution of the private equity market: greater opportunities of collaboration between BA and VC**

George Noël, Director of the Venture Capital platform, EVCA

Practical examples of successful collaborations and recommendations

Dr Bernd Geiger, Managing General Partner, Triangle Venture Capital Group (D)

17.10 **Case study: Ohio Tech Angels, Columbus- Ohio, United States**

John Huston, Founder, Ohio Tech Angels

17.45 End of day 1

19.00 Cocktail reception with Dutch Superproducts, Concertzaal

20.00 – 23.00 **Grand Dinner & Third Award Ceremony**, Concertzaal

Dress code: Smart casual

Key note speech: Richard Lewis**Animator: Han Klinkspoor, Business Angel (NL)**

- Best team of the year sponsored by the B.I.D Network
- Business Angel of the Year
- Best syndicated deal (BA/VC)
- Best new initiative/new entrant on the market sponsored by LINC Scotland

With live music, animation.

PROGRAMME DAY 2 | Tuesday 15th April 2008

Chairman: Candace Johnson, President, Sophia Business Angels (FR)

08.45 Transport from hotels to venue

09.00 Coffee *Ravelijnzaal*09.30 **Supporting angel activity to the benefit of the emergence and growth of new technologies**

Julien Codorniou, Microsoft - about the launch of the sector specific BAN in France

10.00 **Inspirational experiences: is there a rate of return for angels?**

Nelson Gray, Business Angel, Scotland

Michael Pentowski, Business angel/entrepreneur, USA/NL

Risto Siilasmaa, Business Angel, Finland*

Jordi Costa, Business Angel, Spain/USA/Chile*

11.00 Coffee break *Ravelijnzaal*

*to be confirmed

- 11.30 **Beyond borders: What happens on the international angel market?**
Introduction by chairman of World Business Angel Association
 Prof. Wong Poh Kam, Chairman, BAN South East Asia, Singapore
 X, Israel Angels
- 12.10 **Summing up of the event:** key conclusions and feedback from audience
 Moderated by
- 12.50 Closing address and announcement of next Congress venue and date
 Anthony Clarke, President of EBAN

Third EBAN Award Ceremony

The Awards Ceremony and Grand Dinner will take place on the evening of April 14th 2008 in the famous Musis Sacrum in Arnhem. Richard Lewis will be the key-note speaker. The following awards will be presented during the course of the evening:

- Best team of the year
- Business Angel of the Year
- Best syndicated deal (BA/VC)
- Best new initiative/new entrant on the market

Participation is open to Federation of BAs Networks, BAs Networks, and Angel Funds.
 Deadline for participation in the Award Competition: March 7th 2008.
 For further information, please contact alberica.marzotto@eban.org or +32 2 741 24 70

RICHARD D LEWIS : A BRIEF NOTE



Mr Lewis is widely considered one of the world's most renowned interculturalists and linguists. He speaks 10 European and 2 Asiatic languages and is currently chairman of Richard Lewis Communications Ltd, an international institute of language and cross-cultural training with offices in over a dozen countries. He has written widely on cross-cultural matters – notably his acclaimed work “When Cultures Collide” - regarded as the classic work on intercultural .

Richard Lewis was chosen as the Personality of the Year 1999 by PATA (the Pacific Asia Travel Association) and was given the award on the basis of “the dedicated and extraordinary work carried out in the area of cross-cultural communication, having clear understanding and sensitivity for the cultures in the Asia/Pacific.”

Mr Lewis was knighted by President Ahtisaari of Finland in March 1997 in recognition of his services in the cross-cultural field relating to the training of Finnish Ministries for EU entry (1995) and the EU Presidency (1999).

His clients include many of the world's leading corporations (eg Nokia and Rolls-Royce), international organisations (The World Bank), governments (eg Finnish) and business schools (eg Duke Fuqua).

About Arnhem

History

Granted city rights in 1233, Arnhem prospered from the fifteenth century onward, benefiting from the repositioning of the course of the River Rhine. The city grew fast; its defensive walls had completely disappeared by 1830, so substantial expansion was unimpeded. Aided by attractive tax policies, wealthy immigrants enriched the city, giving Arnhem a strongly developed social and cultural awareness.



1940 - 1945

The Second World War is a sad episode in the history of the city. The 'Battle of Arnhem' went down in history as a heroic but hopeless conflict in which the Allies fought the German occupying force, which proved much stronger than anticipated. Arnhem turned out to be "a bridge too far"...

Today's Arnhem

Arnhem is the capital city of the province of Gelderland in the East of the Netherlands. It is a varied 'green' city, where people take pleasure in living, working and recreation. As a result it is increasingly attractive for entrepreneurs to start businesses here.

Business climate

A dynamic economic centre in a prosperous region of innovation and ambition, new high-quality infrastructural projects further reinforce Arnhem's position. With a population of more than 700,000, the region is generally recognized as one of Europe's core economic areas – nestled between the Randstad (Amsterdam/Rotterdam area) and the European hinterland (German Ruhr area). A number of (inter)nationally well-known companies have chosen the Arnhem region as their home base. Akzo Nobel, BASF, Ohra, Vitatron, Teijin Twaron, Kema, Arcadis, Essent, Novartis and SITA to name just a few. The advantages of selecting the region is diversity and quality of available business sites, its strategic location and accessibility and the relatively high education and language skills of the work force.

How to get there

The efficient train network whisks you from the terminal of Schiphol Amsterdam Airport to Arnhem Central Station. Outside on the Stationsplein (Station square) there is a hub for bus lines servicing the entire city and plentiful taxis.



Accommodation

Participants are invited to make their hotel arrangements themselves. A selection of hotels and preferred rates have been arranged (go to www.ebancongress2008.com)

Registration fees (VAT included)

EBAN members: 200€

Non-EBAN members: 300€

Sunday visit organised on April 13th : 40€

Speakers/moderators: free of charge, including Sunday visit

Sponsors and press: free of charge

Number of seats limited. Places will be attributed on a first come/first served basis.

The language of the event is English.

For sponsorship opportunities, please contact Claire Munck at claire.munck@eban.org or +32 2 741 24 38

Complete updated information and registration information available at

www.ebancongress2008.com